

Here is a sample of what you'll learn in the webinar. Be sure to [join us](#) to get the full story on these BEYOND LEAN concepts...

- **ARE QUOTES BETTER THAN SALES TO PREDICT DEMAND?**
- Learn the benefit of turning data from quotes, rather than sales history, into predictions for resources you'll need. Imagine if you could translate dealer and distributor activity into guidelines for purchasing and scheduling needs
- **ADJUST SELLING TACTICS BASED ON CAPACITY.**
- Imagine if changes to manufacturing capacity automatically triggered your sales force to shift the products and features they offer to customers
- **ZERO-DEFECT MANUFACTURING.**
- Imagine the productivity savings if you didn't need to allocate shop floor and highly skilled personnel to rework. Think of how you could re-purpose those resources toward more profitable goals. Hear how companies--like yours--have benefited from stringent quality control and product specification compliance—without exception

[Join us](#) for the webinar to learn more about how you can further enhance your operations and go a step beyond lean!